

# THE LEADING B2B BEAUTY EVENTIN THE AMERICAS, DEDICATED TO ALLSECTORS OF THE BEAUTY INDUSTRYCOSMOPROFNORTHAMERICA.COM

LAS VEGAS LAS VEGAS CONVENTION CENTER (LVCC)

JULY 11 – 13, 2023

COSMOPROF MORTH AMERICA





BEAUTY COMMUNITY BEAUTY

BUSINESS & NFTWORKING

IGITAL TOOLS & Ecial projects INTERNATION PLATFORM

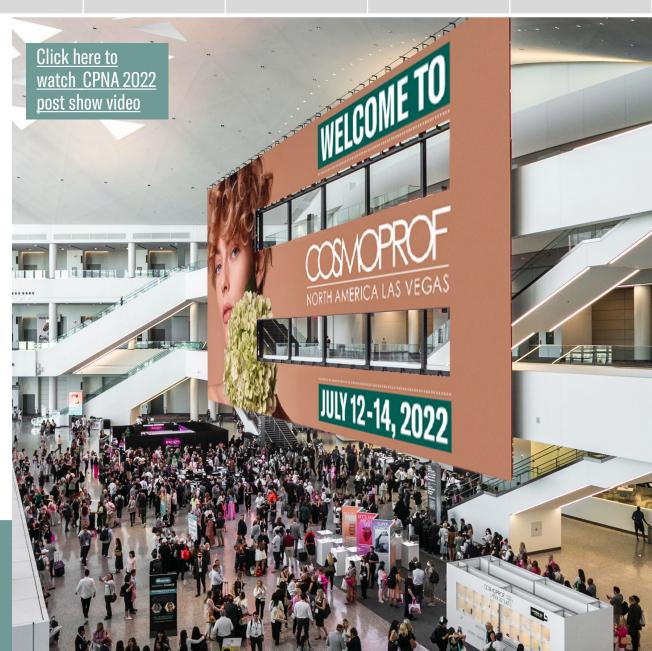
# **COSMOPROF NORTH AMERICA AT A GLANCE**

Cosmoprof North America is the leading B2B beauty trade show in the Americas that encompasses all sectors of the beauty industry: from ingredients and raw materials to finished products.

Cosmoprof North America is recognized for its dynamic growth and unique programs, and it is a powerful platform that has the continuous support and presence of key industry players and leading beauty associations.

The exhibition is one of the destination in the Cosmoprof network, a 360° worldwide platform which involves over 500,000 professionals and 10,000 exhibitors from all over the world, with shows in Bologna, Hong Kong, Mumbai and Bangkok.







BEAUTY COMMUNITY

**BEAUTY SECTORS** 

BUSINESS & NETWORKING DIGITAL TOOLS & Special projects INTERNATION PLATFORM

**INSIGHTS&** 

**EVENTS** 

#### WHY COSMOPROF NORTH AMERICA?

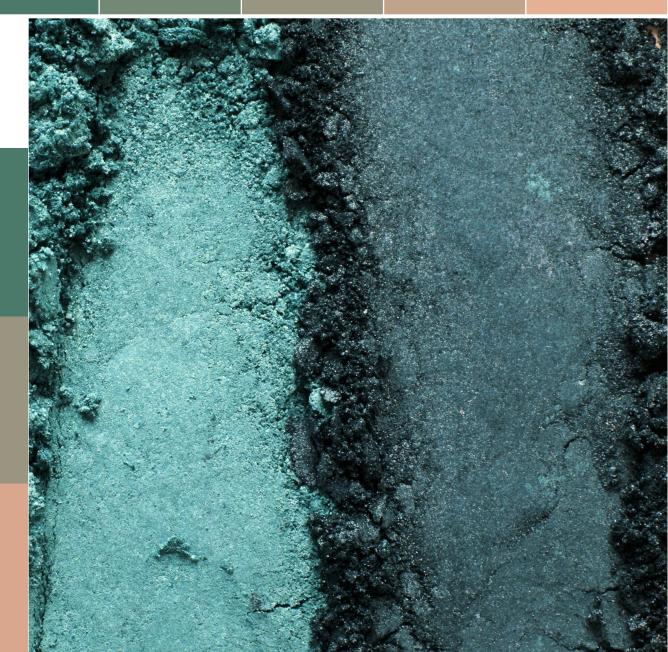
#### **BEAUTY COMMUNITY** BE PART OF THE LEADING B2B BEAUTY TRADE SHOW IN THE AMERICAS

#### **BEAUTY SECTORS** FIND THE BEST OF ALL BEAUTY SECTORS UNDER ONE ROOF

**BUSINESS & NETWORKING** NETWORK WITH PEERS, DEVELOP NEW PARTNERSHIPS AND MAKE BUSINESS

#### **DIGITAL TOOLS & SPECIAL PROJECTS** MAXIMISE YOUR EXPOSURE THROUGH OUR DIGITAL TOOLS AND SPECIAL PROJECTS

**INSIGHTS AND EVENTS** GET INSPIRED BY COSMOPROF NORTH AMERICA INSIGHTS AND EVENTS **INTERNATIONAL PLATFORM** DISCOVER OUR GLOBAL TRADE SHOW NETWORK





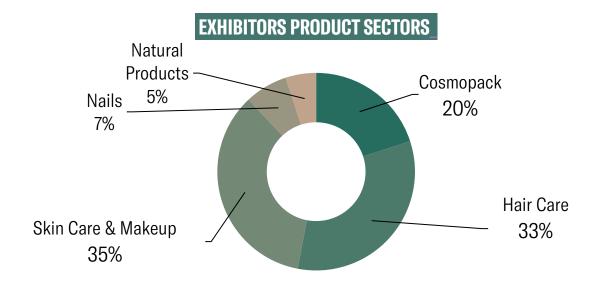
BEAUTY SECTORS

BUSINESS & NETWORKING DIGITAL TOOLS & PECIAL PROJECTS

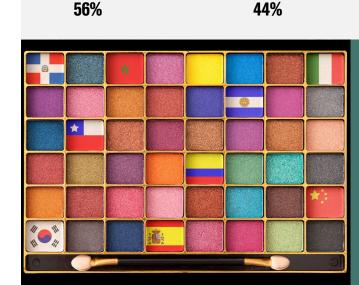
INTERNATIO PLATFOR

## **COSMOPROF NORTH AMERICA 2022 EXHIBITORS**

More than **1,100 exhibitors** representing all the sectors of the cosmetics industry participated at Cosmoprof North America 2022 – confirming the area as a strategic market for business development of beauty brands, being the cradle of new trends and new consumers habits.







#### **COUNTRY PAVILIONS**

Argentina, Chile, China, Colombia, Dominican Republic, Italy, Korea, Morocco, and Spain



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# **COSMOPROF NORTH AMERICA BUYERS AND ATTENDEES**

In 2022, throughout the three-day event, **32,000 retailers, e-commerce, distributors, importers, beauty brands, suppliers, and press** connected with exhibiting companies to discover new product launches and develop new business opportunities.



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UNITED STATES

#### **PRIMARY BUSINESS NATURE-**

30%	Distributors & Retailers	17%	Consultants, Corporate, Investment/Finance, Marketing/Creative, and R&D	TOP 5 US STATE AND COUNTRIES IN ATTENDANCE
8%	Professional Beauty Personnel	2%	Press / Online Media	
23%	Manufactures & Service Suppliers	20%	Other	

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#### ALL BEAUTY SECTORS UNDER ONE ROOF

Cosmoprof North America in 2022 welcomed attendees at Las Vegas Convention Center, an innovative, high technology and easy to reach venue.



<b>SUPPLY CHAIN - COSMOPACK</b> Cosmopack North America is the only event in the Americas fully dedicated to the entire beauty supply chain.	

#### **COUNTRY PAVILIONS**

Country pavilions showcase authentic elements and innovation from countries recognized for strong heritage in beauty, represented as part of cohesive national presentations.



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# SPECIAL AREAS

Inside various curated areas you will be able to discover the most comprehensive array of cosmetics and personal care items from around the world.



A high-end curated section that includes hidden gems from across the globe, each one adding value and a unique point of view to distinguish the retailer's merchandise mix and ultimately delight customers.



The department store-like section serving as a showcase for companies that are big on creativity yet smaller in size but who are a prime fit for high-end retail stores, boutiques, salons, and spas.



The area showcasing Black-owned and founded beauty companies created as a resource to provide them access to market opportunities, educational resources, retail distribution, and brand exposure.



The dedicated area focused on green, eco-friendly, clean, organic, and/or natural products, showcasing novel ideas from beauty marketers from the globe.

An exclusive all-inclusive program specifically created to provide some extra TLC for smaller brands with a limited number of products.









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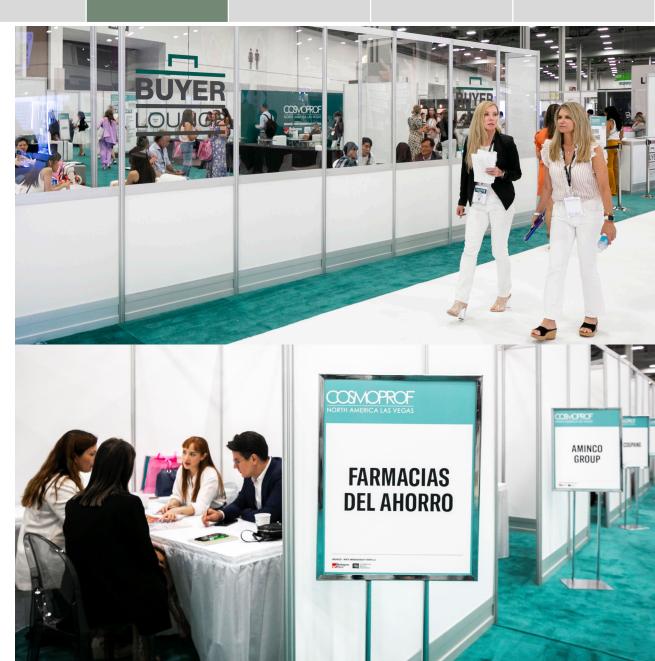
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# **CONNECT WITH INTERNATIONAL BUYERS**

The **Buyer Program** is meant for beauty industry professionals from around the world and encourages networking in pre-arranged faceto-face meetings between exhibitors and top buyers such as retailers, e-commerce, distributors, importers, and wholesalers.

A dedicated **Cosmopack Buyer Program** was established to facilitate the intersection between supply and demand and make Cosmopack exhibitors networking with Decision Makers for the Beauty Industry (Supply Chain, Procurement / Sourcing / Purchase, Product Development, Plant / Operations, Private Label, Packaging Solutions, R&D).







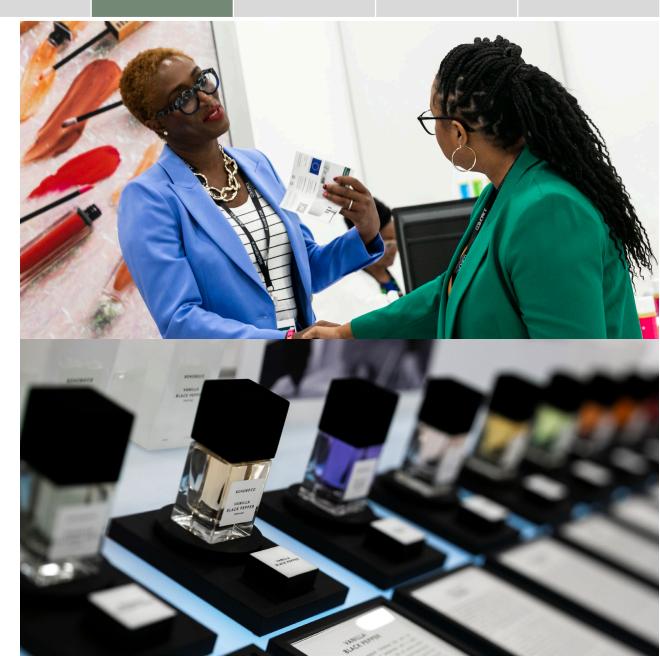
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# SELECT RETAILERS, DISTRIBUTORS, AND BRANDS IN ATTENDANCE

1 Hotels, 7 Dollar Beauty Supply, Affinity Beauty Concepts, Alibaba, Beauty Box Babes, Beauty Kit Solutions, BeautyZone, Belk, Bloomingdale's, Burt's Bees, Cartim, CitiTrends, Clorox, COOLA, Costco Wholesale, The Detox Market, eCosmetics, Empress Beauty Distributors, Everra, Exclusive Beauty Supplies, Health & Glow India, HEB, Hudson's Bay, Icstitum, Jinny Beauty Supply, Jocott Brands, Kingdom Beauty Supplies, Laboratoire Larima, Living Proof, Macy's, Macy's Backstage, Malin + Goetz, Mary Kay, Medly, Naimie's, National Salon Resources, Nationwide Nails Supplies, Neiman Marcus, Nordstrom, PA Beauty Supply, Paula's Choice, Premier Beauty Concepts, Premier Beauty Supply, Procter & Gamble, Professional Salon Services, Rexall, Sally Beauty Holdings, ShopHQ, Shoppers Drug Mart, Skyline Beauty Supply Corp., Solfish, Space NK, Target, Thirteen Lune, Tik Tek Marketing, TJX, Top Brands International, Ulta Beauty, Verishop, Violet Grey, Von Maur, Zulily, and many others.





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# MAXIMISE YOUR EXPOSURE THROUGH OUR DIGITAL TOOLS AND SPECIAL PROJECTS

Cosmoprof North America serves as a launchpad for new products and solutions. Thanks to **digital tools** such as the **Cosmoprof Digital Catalogue** and our **marketing projects**, exhibitors can present their major breakthroughs, and benefit of a **multichannel online and offline program of promotion**.



Cosmoprof & Cosmopack North America Awards recognize the absolute best in beauty products, celebrate innovation, and honor excellence in packaging design and formulation among exhibitors. Winners will be announced across various categories during a ceremony at the show. <u>LEARN MORE>></u>



CosmoTrends is the annual report on beauty trends, featuring the most innovative products from the Cosmoprof & Cosmopack exhibitors written by an international trend agency. The report s an exclusive look at everything that is cutting edge in the cosmetics industry. An onsite installation will be on display showcasing trends among exhibitors generated from a pre-show report. <u>LEARN MORE>></u>





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# **GET INSPIRED**

Find inspiration in special projects organized in partnership with exhibiting companies, global trend agencies, and industry executives.



CosmoTalks is Cosmoprof North America's conference format that combines creativity, inspiration, and business. With more than 10 seminars and workshops, it aims to be the widest ranging series of conferences and in-depth talks in the beauty industry. <u>CLICK HERE TO VIEW THE 2022 LINE-UP >></u>

#### COSMOPACK EDUCATION

Cosmopack North America's conference format features seminars and panels on raw materials and ingredients, private label and contract manufacturing, primary and secondary packaging, machinery, and other supply chain solutions in the beauty industry. <u>CLICK HERE TO VIEW THE 2022 LINE-UP >></u>

#### ENTREPENEUR ACADEMY

This unique, one-day intensive conference was created to provide beauty entrepreneurs with a hands-on practical workshop that will provide them with many of the tools necessary to help them succeed. Entrepreneur Academy classes show attendees how to turn ideas into action, build a brand, manage financials, and more. <u>CLICK HERE TO VIEW THE 2022 LINE-UP >></u>



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# JOIN US ALL OVER THE WORLD





# **INTERESTED? CONTACT US!**

#### FOLLOW US AND BOOST YOUR BUSINESS!

For more info Cosmoprof.com/network

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